

## The Gift That Keeps on Giving:

# HOW TO SELL MORE WITH BUNDLED GIFT SETS!

When end-buyers are looking for gifts, they might only have single products in mind. Suggest a gift set to upsell them to a higher price point while also delivering something closer to their needs – it's a win-win!

Learn from KLM how you can present your customers with bundled gift sets and deliver big orders all wrapped up with a shiny bow!







### If your customers are looking for:

## Wine Accessories

Sure, a bottle of wine is nice, but a branded wine gift set is even better! Pitch a gift set with wine accessories that end-users can hold on to long after their wine glasses run empty. Even better, stylish storage cases will ensure they stay in homes for years.

Try the good/better/best method with this super-popular gift set choice!





## Good

## Try:

Light Wood Colored Case with Wine Opener and Stopper Set (KG0012)



Impress with a gift set minus the expensive price tag.

#### Includes:

- Stainless-steel wine opener (corkscrew, bottle opener and knife)
- · Stopper with rubber rings
- Stylish synthetic light-colored wooden box
- Molded protective foam to hold everything in place

#### Personalize it!

- · Screen print the case
- Laser engrave a steel plate on the case or corkscrew





## Better

Try:
4-Piece Leatherette Round
Case Wine Set (KG0007)



All the wine essentials in a sleek leatherette case.

#### Includes:

- Stainless-steel wine opener (corkscrew, bottle opener and knife)
- Stainless-steel wine rings
- Stainless-steel aerator
- · Stopper with rubber rings
- Round black pebbled leatherette case with black stitching
- Molded protective foam to hold everything in place

#### Personalize it!

- Screen print the case
- Laser engrave a steel plate on the case or corkscrew





## Best

## Try:

4-Piece Wine Set in a Black Leatherette Case with 2 Bottle Support (**KG0016**)



Dazzle clients and employees with impressive tools and plenty of room for two bottles.

#### Includes:

- Stainless-steel wine opener (corkscrew, bottle opener and knife)
- · Stainless-steel wine rings
- · Stainless-steel wine pourer
- · Stopper with rubber rings
- Premium black leatherette case with white stitching and handle
- · Stylish black velvet inner lining
- · Leatherette straps to secure wine bottles

#### Personalize it!

- Screen print the case
- Laser engrave a steel plate on the case or corkscrew





### If your customers are looking for:

## **Gourmet Food and Dining Gifts**

### TRY:

4-Piece Gourmet Wood Cheese Set with Case (KG0015)



#### Includes:

- 4 stainless-steel cheese knives with eco-friendly bamboo handles
- · Cheese chisel knife
- Soft cheese knife
- Hard cheese knife
- Cheese fork
- · Impressive black wood case with metal lock
- Molded lining to keep knives secure and organized

#### Personalize it!

- Screen print the case
- · Laser engrave a steel plate on the case

Food gifts are great, but once consumed, they're quickly forgotten. Instead, suggest dining tools or utensils foodies can use over and over – and high-quality cases will ensure nothing gets lost in a drawer.

Makes a great gift for environmental enthusiasts!





### If your customers are looking for:

## Something That Will Stand Out

### TRY:

4-Piece Chess Set Wood Case Wine Set (KGOOO8)



#### Includes:

- Stainless-steel wine opener (corkscrew, bottle opener and knife)
- Stainless-steel wine rings
- Stainless-steel aerator
- Stopper with rubber rings
- Wooden case with printed chess board on the outside
- Full set of wooden chess pieces
- Molded protective foam to hold everything in place

#### Personalize it!

- Screen print the top or bottom of the case
- Laser engrave a steel plate on the case or corkscrew

If your customers want to make an impact, help them think of a fun twist for their gifts, like an incorporated game or additional use! They'll get even more impressions for their buck, as their brand will be seen every time end-users get together to play.





By pitching gift sets instead of single items, you'll bring in bigger orders and help your customers find their perfect promotional presents!

## ABOUT KLM PROMO PRODUCTS, ASI/65216

For over 10 years, KLM Promo Products has been a leading supplier of promotional products, gifts and incentives.

Supported by a large network of factories overseas, we're able to bring our partners high-quality and competitively priced products for their customers.

#### Want to work with us?

Visit us at KLMPromo.com or give us a call at (626) 962 5785.

